

## **ADACI**

FOR MORE THAN FIFTY YEARS ADACI HAS IMPACTED THE PROCUREMENT AND SUPPLY MANAGEMENT PROFESSION THROUGH AN ACTIVE DISSEMINATION OF BEST PRACTICES AND BEST IN CLASS EDUCATION.

### ADACI IS...

SINCE 1968, A NETWORK OF PURCHASING PROFESSIONAL AND SUPPLY CHAIN MANAGEMENT TO COPE WITH AN UPDATED CULTURAL EVOLUTION



## THE MISSION

Advancing the practice of procurement, supply management and logistics, driving value and competitive advantage and contributing to a prosperous and sustainable world.

#### **ADACI** is

- the professional body for the Procurement and Supply Chain Management profession,
- the Italian association of buyers, category managers, supply chain managers, and logistics of all industries and sectors,
- a recognized, no-profit professional body authorized to release qualification awards,
- a network of professionals, academics and industry experts who analyze and exchange information on macroeconomic topics, innovation, and themes relevant to the Procurement and Supply Chain Management,
- a learning community of all industries and sectors that seek to create value, and enhance its environmental, social and governance (ESG) measures to better serve companies, consumers and communities.



### **OBJECTIVES**

Facilitate the development and distribution of knowledge to elevate and advance the procurement profession, thus favorably impacting the living standard;

- further the principles and practices of procurement, strategic sourcing, supply chain management, and logistics ensuring the highest standard of business ethics;
- support the professional growth of its members;
- promote surveys, studies, researches and benchmarking activities,
- foster the relationships with the academic world to address and support its studies and research on interest themes to the industry;
- foster the knowledge of procurement, supply chain management, and logistics in school, industry and public undertakings,
- arrange events and forums for professional interaction on procurement and supply chain management.



## LEADERSHIP AND GOVERNANCE

#### **Institutional bodies at national level (21 Members)**

President, Vice President, Secretary General, Treasurer, Board, National Council, General Assembly, Board of Arbitrators, and Board of auditors

#### **Institutional bodies at regional level (7 Members)**

President, Vice Presidents, Treasurer, Council and members of the central committees of the association

#### **Committees (Squad-Team)**

Education Committee, research and Development Committee, Public Procurement Committee, communication Committee, Membership Committee, CPO LOUNGE Committee, Woman in Procurement Committee, Q2P Committee





More than 1200 Members

More than **60** SUPPORTING MEMBERS

**6** LOCAL OFFICES





### **MEMBER'S BENEFITS**

- JOIN A NATIONAL NETWORK OF PURCHASING PROFESSIONALS WITH YOU CAN COMPARE AND BUILD RELATIONSHIPS
- HAVE THE POSSIBILITY TO DEEPEN THE KNOWLEDGE OF NEW STANDARDS AND METHODS IN THE PURCHASE PROCESSES
- ACCESS A STRUCTURED TRAINING PROGRAM THAT ALLOWS THE ACHIEVEMENT OF THE PROFESSIONAL QUALIFICATION
- PARTICIPATE IN EVENTS AND WORKSHOPS ON THE TOPICS OF SUPPLY MANAGEMENT
- PARTICIPATE IN WORKING GROUPS ON PROCUREMENT TOPICS HAVE UP-TO-DATE INFORMATION ON MARKET TRENDS
- RECEIVE THE "SUPPLY" HOUSE ORGAN ACCESS THE RESERVED AREA OF THE PORTAL WHERE INFORMATION IS AVAILABLE AND ACTIVITIES RESERVED FOR MEMBERS



# ADACI IS... PARTNERSHIP

QUALIFIED INFORMATION, PARTICIPATION IN PROJECTS, VISIBILITY.

BECOMING A SUPPORTING MEMBER MEANS BENEFITING FROM EXCLUSIVE ADVANTAGES





# ADACI IS... SOUSTAINABLE FUTURE

The FUNCTION LEADER is committed to creating a more sustainable future.

We understand that without a healthy and sustainable environment, there will be no future in which we, as a business, can thrive.





## OUR MEMBERS WANT TO BE PART TO BUILD A MORE SUSTAINABLE WORLD

#### WHAT WE PROVIDE

Our events and membership activities will minimize waste, for reusable materials where possible, and encourage more sustainable ways for customers to participate:

- •Card and paper will be replaced with alternatives
- •Sustainable options for events suppliers, where possible:
- •Supporting the events team to work towards ISO20121
- Choosing more sustainable venues
- Supporting digital information

#### WHAT WE BUY

Where possible we will choose to buy the more sustainable option:

- •Supporting travel alternatives to flights and investigating carbon offsetting schemes
- •Auditing facilities, energy, packaging for sustainable alternatives
- •Encouraging and supporting staff to buy from sustainable suppliers where possible
- •Purchasing our office goods and services from not only sustainable suppliers, but also those owned and managed by diverse groups

#### WHAT WE PROVIDE

We will reduce waste, educate and encourage more sustainable decision making among our staff and actively pursue ideas on how to become more sustainable as a business and as individuals

- •Rewarding sustainable initiatives and encouraging more environmentally-conscious behavior in our day-to-day operations
- •Committing to becoming better informed, learning what choices are available



#### **FUTURE PROOF PROCUREMENT**

#### WHAT DO WE PLAN?

Procurement planning practices display a strong short- to medium-term orientation. This is rather one-dimensional; a much too short-lived perspective for durable future procurement

#### WHAT DO WE REALISE?

Think out-of-the-box phenomena like weak signals, wild cards, structural breaks and strategic surprises, or even potential technological leaps.

Admittedly, such phenomena were once isolated occurrences in the comparatively stable market conditions of the past.

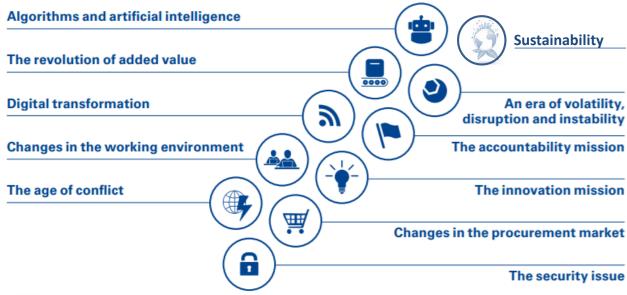
## WHAT DO WE BUILD FOR THE FUTURE?

Today, it is not an exaggeration to say that the future is full of surprises. This makes thinking out-of-the-box, also known as lateral or unconventional thinking, a key competence for future-proof procurement. The title of this study encompasses this ability to break out of established thought patterns. This is not about predicting short-term trends; it is about comprehensibility



#### **FUTURE PROOF PROCUREMENT**

#### TRANSFORMATIONAL LEADERS





# ADACI IS... C.P.O LOUNGE COMMUNITY

A COMMUNITY OF EXPERTS, PURCHASING DIRECTORS, LOGISTICS, SUPPLY CHAIN MANAGERS AND ENTREPRENEURS IN A DIRECT COMPARISON WITH EXPERTS AND THE ACADEMIC WORLD







# ADACI IS... INTERNATIONAL MARKET

- ADACI is a recognized non-political, independent and non-profit oriented organization
- In 1970 May ADACI becomes member of EFP the European Federation of Purchasing, based in London.
- ADACI participates in the International Congress of Helsinki and becomes member of IFP, the International Federation of Purchasing based in Brussels.
- In 1974 Foundation of IFPSM INTERNATIONAL FEDERATION OF PURCHASING AND SUPPLY MANAGEMENT (it counts more than 250.000 professionals in 48 countries)
- 1983 Establishment of "Federmanagement": the Federation of the Business Management Associations with the participation of ADACI, ADICO (Sellers), AIDP (Human Resources), AILOG (Logistics), AIPA (Planning), and ANDAF (Finance and Administration).



## **ADACI IS ... MEETINGS**



















ADACI MEETING

**DOCTRINA** 

ADACI WORKSHOP



## **ADACI IS ... FUCINA**

#### INTERNATIONAL SUMMIT ROUND TABLES





## **ADACI IS...SERVICES**



MATCHING PLATFORM



VIRTUAL PLATFORM FOR EXIBITIONS



**ROUNDE TABLES** 



**BUSINESS MEETINGS** 



## **ADACI IS... YOUNG BUYER CLUB**

CONTINUOUS COLLABORATION WITH UNIVERSITIES AND HIGH SCHOOLS TO OFFER STUDENTS TRAINING SESSIONS AND SUPPORT FOR ENTRYING INTO THE WORLD OF WORK



PER LE SCUOLE SUPERIORI E GLI ISTITUTI TECNICI





PER GLI STUDENTI UNIVERSITARI









## **ADACI IS...LONGELIFE LEARNING**

TO COPE WITH 15 UNIVERSITIES and SECONDARY SCHOOL OFFERING PROFESSIONAL METHODS AND TECHNIQUES FOR COMPLEX TIME



PER LE SCUOLE SUPERIORI E GLI ISTITUTI TECNICI





PER GLI STUDENTI UNIVERSITARI











**2003** ADACI and MIP (the School of Management of the Polytechnic of Milan) organize an

**Executive Course on the 'Strategic Management of Procurement**, called today 'Executive Path in Supply Chain Management'; 160 hours of lesson on Friday and Saturday.

**2005 ADACI and Tor Vergata University of Rome** organize a **Master in Supply Management**. The masters are three: one for young graduates, one for working graduates and one for Public Procurement Specialists.

**2013 Approval of the Italian law n° 4/2013 on the new professions.** The traditional ones were already registered pursuant to art. 2229 of the Civil Code (March 1942).

MISE, the Ministry of Economic Development formally recognizes ADACI, authorizing it to define the education paths for the Qualification of people involved in Procurement and Supply Management.

2015 University of Perugia, Livorno and Pisa - Lectures and researches Team



## **ADACI IS...TRAINING**

In 1988 Establishment of **ADACI Formanagement** a company completely owned by the Association for the management of education, training and consulting activities.

Created from a deep analysis of supply management functions, its top level supply management training experience addresses the realities of supply management, as well as workplace complexities including globalization, to use technology, and expand competences which supply chain and procurement professionals employ to drive value in their organizations. ADACI Formanagement emphasizes the major competences of supply management.





## **ADACI IS...QUALIFIED PROFESSIONAL**

ADACI Q2P CERTIFICATION: THE PROFESSIONAL PLUS RECOGNIZED BY THE MINISTRY FOR ECONOMIC DEVELOPMENT ALLOWS SHAREHOLDERS WHO TAKE CARE OF PURCHASE AND SUPPLY MANAGEMENT, TO COMPLY WITH THE PREPARATION REQUIREMENTS FOR THE 3 QUALIFICATION: ROUTES L1-BUYER, L2-BUYER SENIOR AND L3-PURCHASING AND SUPPLY MANAGEMENT EXPERT





## **ADACI IS... "MAGAZINE"**

RESEARCHES, STUDIES, BEST PRACTICES, INTERNATIONAL OUTLOOK, BOOK, PUBBLICATION, SIMA, HOUSE ORGAN ADAC!!







Associazione Italiana Acquisti e Supply Management

## www.adaci.it

segreteriasede@adaci.it

formanagement@adaci.it

federica.dallanoce@adaci.it

ADACI - Via Imperia 2, 20142 Milano